

# Econometrics 2

## Nonlinear Regression Functions

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# Introduction

## Why Nonlinear Regression?

- So far, we assumed the population regression function is **linear** – constant slope
- But the effect of  $X$  on  $Y$  may depend on the value of  $X$  itself or on another variable  $X_2$
- Two groups of nonlinear methods:
  - Effect of  $X_1$  on  $Y$  depends on the value of  $X_1$  – polynomials, logarithms
  - Effect of  $X_1$  on  $Y$  depends on the value of another variable  $X_2$  – interaction terms
- Key insight: these models are **nonlinear in  $X$**  but **linear in the parameters**  $\Rightarrow$  still estimated by OLS

# The General Nonlinear Regression Model

## General Nonlinear Population Regression Function

$$Y_i = f(X_{1i}, X_{2i}, \dots, X_{ki}) + u_i, \quad i = 1, \dots, n \quad (1)$$

where  $f(\cdot)$  is a possibly nonlinear function of the independent variables.

- When  $f$  is linear:  $f = \beta_0 + \beta_1 X_{1i} + \dots + \beta_k X_{ki}$
- When  $f$  is nonlinear: the slope  $\Delta Y / \Delta X_1$  depends on the values of  $X_1, X_2, \dots, X_k$

# Computing Effects in Nonlinear Models

Important

## Key Concept 1: Effect of a Change in $X_1$

The expected change in  $Y$  from a change  $\Delta X_1$ , holding  $X_2, \dots, X_k$  constant:

$$\Delta Y = f(X_1 + \Delta X_1, X_2, \dots, X_k) - f(X_1, X_2, \dots, X_k) \quad (2)$$

Estimated effect:

$$\Delta \hat{Y} = \hat{f}(X_1 + \Delta X_1, X_2, \dots, X_k) - \hat{f}(X_1, X_2, \dots, X_k) \quad (3)$$

- This method **always** works – for large or small  $\Delta X_1$ , continuous or discrete regressors

# Polynomials

# Polynomial Regression

## Definition: Polynomial Regression of Degree $r$

$$Y_i = \beta_0 + \beta_1 X_i + \beta_2 X_i^2 + \cdots + \beta_r X_i^r + u_i \quad (4)$$

- $r = 2$ : **quadratic** regression;  $r = 3$ : **cubic** regression
- Regressors are powers of the same variable  $X$  – still a multiple regression model  $\Rightarrow$  estimate by OLS
- Individual coefficients  $\beta_1, \beta_2, \dots$  do **not** have simple interpretations – interpret by **plotting** and computing  $\Delta \hat{Y}$

## Quadratic Regression – Example

- Test scores vs. district income (California data,  $n = 420$ ):

$$\widehat{TestScore} = 607.3 + 3.85 \cdot Income - 0.0423 \cdot Income^2, \quad R^2 = 0.554 \quad (5)$$

(2.9)
(0.27)
(0.0048)

- Testing linearity:  $H_0 : \beta_2 = 0$ 
  - $t = -0.0423/0.0048 = -8.81$  – reject  $H_0$  at all conventional levels
- Effect of income change from 10 to 11 (\$10K  $\rightarrow$  \$11K):
  - $\Delta \hat{Y} = 644.53 - 641.57 = 2.96$  points
- Effect of income change from 40 to 41 (\$40K  $\rightarrow$  \$41K):
  - $\Delta \hat{Y} = 694.04 - 693.62 = 0.42$  points
- Slope is **steeper at low income** – exactly what the quadratic captures

## Testing the Degree of the Polynomial

- In the polynomial model (4),  $H_0$ : linear vs.  $H_1$ : polynomial of degree  $r$

$$H_0 : \beta_2 = 0, \beta_3 = 0, \dots, \beta_r = 0 \quad \text{vs.} \quad H_1 : \text{at least one } \beta_j \neq 0$$

- Test using the  **$F$ -statistic** (joint hypothesis with  $q = r - 1$  restrictions)
- **Sequential hypothesis testing** to choose degree:
  - Start with a maximum  $r$  (e.g.,  $r = 4$ )
  - Test  $H_0 : \beta_r = 0$  using  $t$ -statistic; if reject, use degree  $r$
  - If fail to reject, drop  $X^r$  and test  $\beta_{r-1} = 0$
  - Continue until the highest power is significant

## Standard Errors of Estimated Effects

- For the quadratic model, the effect of income changing from 10 to 11 is:

$$\Delta\hat{Y} = \hat{\beta}_1(11 - 10) + \hat{\beta}_2(11^2 - 10^2) = \hat{\beta}_1 + 21\hat{\beta}_2 \quad (6)$$

- This is a linear combination of  $\hat{\beta}_1$  and  $\hat{\beta}_2$  – you know how to handle this! Apply  $\widehat{\text{Var}}(\hat{\beta}) = \hat{\sigma}^2(\mathbf{X}'\mathbf{X})^{-1}$ :

$$\widehat{\text{Var}}(\Delta\hat{Y}) = \widehat{\text{Var}}(\hat{\beta}_1) + 21^2\widehat{\text{Var}}(\hat{\beta}_2) + 2 \cdot 21 \cdot \widehat{\text{Cov}}(\hat{\beta}_1, \hat{\beta}_2) \quad (7)$$

- Then  $SE(\Delta\hat{Y}) = \sqrt{\widehat{\text{Var}}(\Delta\hat{Y})}$
- From the quadratic regression in (5):  $\Delta\hat{Y} = 2.96$ ,  $SE = 0.17$ 
  - 95% CI:  $2.96 \pm 1.96 \times 0.17 = (2.63, 3.29)$

# Logarithms

# Logarithms and Percentages

- Key approximation: when  $\Delta x/x$  is small,

$$\ln(x + \Delta x) - \ln(x) \approx \frac{\Delta x}{x}$$

- Changes in logarithms  $\approx$  proportional (percentage) changes divided by 100
- Example:  $x = 100$ ,  $\Delta x = 1 \Rightarrow \Delta x/x = 0.01$ ;  $\ln(101) - \ln(100) = 0.00995$
- Useful properties:

$$\ln(1/x) = -\ln(x), \quad \ln(ax) = \ln(a) + \ln(x), \quad \ln(x/a) = \ln(x) - \ln(a), \quad \ln(x^a) = a \ln(x)$$

## Three Logarithmic Regression Models

Case	Specification	Interpretation of $\beta_1$
I: Linear-log	$Y_i = \beta_0 + \beta_1 \ln(X_i) + u_i$	A 1% change in $X \Rightarrow$ change in $Y$ of $0.01\beta_1$
II: Log-linear	$\ln(Y_i) = \beta_0 + \beta_1 X_i + u_i$	A unit change in $X \Rightarrow 100\beta_1\%$ change in $Y$
III: Log-log	$\ln(Y_i) = \beta_0 + \beta_1 \ln(X_i) + u_i$	A 1% change in $X \Rightarrow \beta_1\%$ change in $Y$ (elasticity)

- Choose the specification based on **economic theory** – which relationship is most natural?
- $R^2$  can compare models with the **same** dependent variable (e.g., log-linear vs. log-log)
- $R^2$  **cannot** compare models with **different** dependent variables (e.g., linear-log vs. log-log)

## Case I: Linear-Log – Example

$$\widehat{TestScore} = 557.8 + 36.42 \ln(\widehat{Income}), \quad R^2 = 0.561$$

(3.8)            (1.40)

- A 1% increase in income  $\Rightarrow$  test scores increase by  $0.01 \times 36.42 = 0.36$  points
- Effect of income change \$10K  $\rightarrow$  \$11K:

$$\Delta \widehat{Y} = 36.42 \times [\ln(11) - \ln(10)] = 3.47 \text{ points}$$

- Effect of income change \$40K  $\rightarrow$  \$41K:

$$\Delta \widehat{Y} = 36.42 \times [\ln(41) - \ln(40)] = 0.90 \text{ points}$$

- Larger effect at low income – similar to the quadratic

## Case II: Log-Linear – Example

$$\ln(\widehat{Earnings}) = \underset{(0.019)}{2.876} + \underset{(0.0004)}{0.0095} \cdot Age, \quad R^2 = 0.033$$

- Each additional year of age  $\Rightarrow$  earnings increase by 0.95%
- Natural specification when contracts specify percentage wage increases per year of service

## Case III: Log-Log – Example

$$\ln(\widehat{TestScore}) = \underset{(0.006)}{6.336} + \underset{(0.0021)}{0.0554} \ln(Income), \quad R^2 = 0.557$$

- A 1% increase in income  $\Rightarrow$  0.0554% increase in test scores
- $\beta_1 = 0.0554$  is the **elasticity** of test scores w.r.t. income

# Interactions Between Independent Variables

## Interaction Terms – The Idea

- **Interaction term:** the product  $X_1 \times X_2$  included as a regressor
- Allows the effect of  $X_1$  on  $Y$  to depend on the value of  $X_2$  (and vice versa)
- Three cases:
  - Both  $X_1$  and  $X_2$  are **binary**
  - One **binary**, one **continuous**
  - Both **continuous**

Important

### Key Concept 5

The coefficient on  $X_1 \times X_2$  is the effect of a one-unit increase in **both**  $X_1$  and  $X_2$ , above and beyond the sum of their individual effects.

## Interactions Between Two Binary Variables

- Model:  $Y_i = \beta_0 + \beta_1 D_{1i} + \beta_2 D_{2i} + \beta_3 (D_{1i} \times D_{2i}) + u_i$

	$D_2 = 0$	$D_2 = 1$
$D_1 = 0$	$\beta_0$	$\beta_0 + \beta_2$
$D_1 = 1$	$\beta_0 + \beta_1$	$\beta_0 + \beta_1 + \beta_2 + \beta_3$

- Effect of  $D_1$  (holding  $D_2$  constant):
  - If  $D_2 = 0$ : effect =  $\beta_1$
  - If  $D_2 = 1$ : effect =  $\beta_1 + \beta_3$
- $\beta_3$  = **difference** in the effect of  $D_1$  between  $D_2 = 1$  and  $D_2 = 0$

## Binary Interaction – Example

$$\widehat{TestScore} = 664.1 - 1.9 HiSTR - 18.2 HiEL - 3.5 (HiSTR \times HiEL), R^2 = 0.290$$

(1.4)
(1.9)
(2.3)
(3.1)

- $HiSTR = 1$  if  $STR \geq 20$ ;  $HiEL = 1$  if % English learners  $\geq 10\%$

	$HiEL = 0$	$HiEL = 1$
$HiSTR = 0$	664.1	645.9
$HiSTR = 1$	662.2	640.5

- Effect of high STR when few English learners:  $-1.9$  points
- Effect of high STR when many English learners:  $-1.9 - 3.5 = -5.4$  points

## Interactions: Binary $\times$ Continuous

- Three possible specifications:

Model	Specification
Different intercept, same slope	$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + u_i$
Different intercept, different slope	$Y_i = \beta_0 + \beta_1 X_i + \beta_2 D_i + \beta_3 (X_i \times D_i) + u_i$
Same intercept, different slope	$Y_i = \beta_0 + \beta_1 X_i + \beta_2 (X_i \times D_i) + u_i$

- Most common: **different intercept and slope** – allows two fully separate regression lines
- When  $D = 0$ : regression line is  $\beta_0 + \beta_1 X$
- When  $D = 1$ : regression line is  $(\beta_0 + \beta_2) + (\beta_1 + \beta_3) X$
- $\beta_3$  = difference in slopes between  $D = 1$  and  $D = 0$

## Binary $\times$ Continuous – Example

$$\widehat{TestScore} = 682.2 - 0.97STR + 5.6HiEL - 1.28(STR \times HiEL), R^2 = 0.305$$

(11.9)
(0.59)
(19.5)
(0.97)

- Low % English learners ( $HiEL = 0$ ):  $\widehat{TestScore} = 682.2 - 0.97 \cdot STR$
- High % English learners ( $HiEL = 1$ ):  $\widehat{TestScore} = 687.8 - 2.25 \cdot STR$
- Reducing STR by 1:
  - Low EL districts: +0.97 points
  - High EL districts: +2.25 points
- Testing same slope:  $t = -1.28/0.97 = -1.32$  – cannot reject at 10% level
- Testing same line ( $\beta_2 = \beta_3 = 0$ ):  $F = 89.9$  – reject at 1% level

## Interactions Between Two Continuous Variables

- Model:  $Y_i = \beta_0 + \beta_1 X_{1i} + \beta_2 X_{2i} + \beta_3 (X_{1i} \times X_{2i}) + u_i$
- Effect of a change in  $X_1$ , holding  $X_2$  constant:

$$\frac{\Delta Y}{\Delta X_1} = \beta_1 + \beta_3 X_2$$

- Effect of a change in  $X_2$ , holding  $X_1$  constant:

$$\frac{\Delta Y}{\Delta X_2} = \beta_2 + \beta_3 X_1$$

- If both change simultaneously:

$$\Delta Y = (\beta_1 + \beta_3 X_2) \Delta X_1 + (\beta_2 + \beta_3 X_1) \Delta X_2 + \beta_3 \Delta X_1 \Delta X_2$$

- The last term  $\beta_3 \Delta X_1 \Delta X_2$  is the **extra** effect from changing both variables together

## Continuous Interaction – Example

$$\widehat{TestScore} = 686.3 - 1.12STR - 0.67PctEL + 0.0012(STR \times PctEL), R^2 = 0.422$$

(11.8)
(0.59)
(0.37)
(0.019)

- At median  $PctEL = 8.85$ : slope of  $STR = -1.12 + 0.0012 \times 8.85 = -1.11$
- At 75th percentile  $PctEL = 23.0$ : slope =  $-1.12 + 0.0012 \times 23.0 = -1.09$
- Very small difference –  $t$ -statistic on interaction:  $0.0012/0.019 = 0.06$
- Conclusion: the effect of  $STR$  does **not** significantly depend on the % of English learners in this specification

# Application: Nonlinear Effects on Test Scores

## Three Questions

- After controlling for economic characteristics:
  - **Q1:** Does the effect of reducing STR depend on the fraction of English learners?
  - **Q2:** Does the effect depend on the **level** of STR itself?
  - **Q3:** What is the estimated effect of reducing STR by 2?
- Control variables: % eligible for subsidized lunch,  $\ln(\text{Income})$
- Approach: estimate multiple specifications and compare

## Key Results from Table 8.3

- Adding  $\ln(\text{Income})$  as a control reduces the STR coefficient from  $-1.00$  to  $-0.73$  (both significant at 1%)
- **Interaction with HiEL:**  $t = -0.58/0.50 = -1.16$  – not significant at 5%
- **Cubic specification** (regression 5):
  - $F$ -test for  $STR^2, STR^3 = 0$ :  $F = 6.17$  ( $p < 0.001$ ) – reject linearity
  - Effect of STR 20  $\rightarrow$  18:  $\Delta \hat{Y} = 3.00$ , 95% CI: (1.64, 4.36)
  - Effect of STR 22  $\rightarrow$  20:  $\Delta \hat{Y} = 1.93$ , 95% CI: (0.61, 3.25)
- Nonlinear effect: reducing STR is **more effective for moderately sized classes**

## Answers to the Three Questions

- **A1:** At most weak evidence that the STR effect depends on % English learners
  - Confidence intervals are wide; regression functions have similar slopes for  $17 \leq STR \leq 23$
- **A2:** Yes – there is a nonlinear effect of STR on test scores
  - Linearity rejected at 1% level; effect is greater for moderate class sizes
- **A3:** Superintendent's problem – effect of reducing STR by 2:
  - Linear specification:  $-0.73 \times (-2) = 1.46$  points (constant)
  - Cubic,  $20 \rightarrow 18$ : 3.00 points, CI (1.64, 4.36)
  - Cubic,  $22 \rightarrow 20$ : 1.93 points, CI (0.61, 3.25)
  - Nonlinear specs give a **more nuanced** answer

# General Strategy and Summary

## Five Steps for Modeling Nonlinearities

- 1 **Identify** a possible nonlinear relationship – use economic theory and intuition
  - 2 **Specify** a nonlinear function and estimate by OLS (polynomials, logs, interactions)
  - 3 **Test** whether the nonlinear model improves upon a linear model ( $t$ - and  $F$ -statistics)
  - 4 **Plot** the estimated regression function – does it describe the data well?
  - 5 **Estimate the effect** of a change in  $X$  using Key Concept 1
- The most important step: **use your head** – think about which nonlinearities matter for your substantive question before looking at the data

# Chapter Summary

- **Polynomials:** include  $X, X^2, X^3, \dots$  as regressors – flexible but interpret by plotting
- **Logarithms:** convert to percentage changes
  - Linear-log:  $1\% \Delta X \Rightarrow 0.01\beta_1$  change in  $Y$
  - Log-linear:  $\Delta X = 1 \Rightarrow 100\beta_1\%$  change in  $Y$
  - Log-log:  $1\% \Delta X \Rightarrow \beta_1\%$  change in  $Y$  (elasticity)
- **Interactions:** allow the effect of  $X_1$  to depend on  $X_2$ 
  - Binary  $\times$  Binary, Binary  $\times$  Continuous, Continuous  $\times$  Continuous
- All these models are **linear in parameters**  $\Rightarrow$  estimated by OLS
- Always compute  $\Delta \hat{Y}$  via (3) and its  $SE$  via (7)

# Required Reading

- Stock, J.H. and Watson, M.W. *Introduction to Econometrics*, 4th Global Edition, Chapter 8: Nonlinear Regression Functions (Sections 8.1–8.5).