

**International School of Economics at TSU**  
**Econometrics II**  
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**Problem Set 5**

**Instructions:** You are encouraged to solve the problems before the recitation. Additionally, you are encouraged to work in groups. It is **not mandatory** to submit solutions unless stated otherwise. However, if you would like to share your solution, I would be happy to review it.

**Problem 1:** Let  $z_1$  be a vector of variables, let  $z_2$  be a continuous variable, and let  $d_1$  be a dummy variable.

a. In the model

$$\mathbb{P}(y = 1 \mid \mathbf{z}_1, z_2) = \Phi(\mathbf{z}_1\delta_1 + \gamma_1 z_2 + \gamma_2 z_2^2),$$

find the partial effect of  $z_2$  on the response probability. How would you estimate this partial effect?

b. In the model

$$\mathbb{P}(y = 1 \mid \mathbf{z}_1, z_2, d_1) = \Phi(\mathbf{z}_1\delta_1 + \gamma_1 z_2 + \gamma_2 d_1 + \gamma_3 z_2 d_1),$$

find the partial effect of  $z_2$ . How would you measure the effect of  $d_1$  on the response probability? How would you estimate these effects?

c. Describe how you would obtain the standard errors of the estimated partial effects from parts a and b.

**Problem 2:** Consider the probit model

$$\mathbb{P}(y = 1 \mid \mathbf{z}, q) = \Phi(\mathbf{z}_1\delta_1 + \gamma_1 z_2 q),$$

where  $q$  is independent of  $\mathbf{z}$  and distributed as  $\text{Normal}(0, 1)$ ; the vector  $\mathbf{z}$  is observed but the scalar  $q$  is not.

a. Find the partial effect of  $z_2$  on the response probability, namely,

$$\frac{\partial \mathbb{P}(y = 1 \mid \mathbf{z}, q)}{\partial z_2}.$$

- b. Show that  $\mathbb{P}(y = 1 | \mathbf{z}) = \Phi[\mathbf{z}_1 \delta_1 / (1 + \gamma_1^2 z_2^2)^{1/2}]$ .
- c. Define  $\rho_1 \equiv \gamma_1^2$ . How would you test  $H_0 : \rho_1 = 0$ ?
- d. If you have reason to believe  $\rho_1 > 0$ , how would you estimate  $\delta_1$  along with  $\rho_1$ ?

**Problem 3:** Consider taking a large random sample of workers at a given point in time. Let  $sick_i = 1$  if person  $i$  called in sick during the last 90 days, and zero otherwise. Let  $\mathbf{z}_i$  be a vector of individual and employer characteristics. Let  $cigs_i$  be the number of cigarettes individual  $i$  smokes per day (on average).

- a. Explain the underlying experiment of interest when we want to examine the effects of cigarette smoking on workdays lost.
- b. Why might  $cigs_i$  be correlated with unobservables affecting  $sick_i$ ?
- c. One way to write the model of interest is

$$\mathbb{P}(sick = 1 | \mathbf{z}, cigs, q_1) = \Phi(\mathbf{z}_1 \delta_1 + \gamma_1 cigs + q_1),$$

where  $\mathbf{z}_1$  is a subset of  $\mathbf{z}$  and  $q_1$  is an unobservable variable that is possibly correlated with  $cigs$ . What happens if  $q_1$  is ignored and you estimate the probit of  $sick$  on  $\mathbf{z}_1, cigs$ ?

- d. Can  $cigs$  have a conditional normal distribution in the population? Explain.
- e. Explain how to test whether  $cigs$  is exogenous. Does this test rely on  $cigs$  having a conditional normal distribution?
- f. Suppose that some of the workers live in states that recently implemented no-smoking laws in the workplace. Does the presence of the new laws suggest a good IV candidate for  $cigs$ ?

**Problem 4:** Suppose individuals choose one of three commuting modes: **car**, **bus**, or **bike**.

Let:

- $x_i$  = income of individual  $i$
- $cost_{ij}$  = monetary cost of mode  $j$  for individual  $i$
- $time_{ij}$  = travel time of mode  $j$  for individual  $i$

The utility of individual  $i$  for mode  $j$  is:

$$U_{ij} = \beta_1 \cdot cost_{ij} + \beta_2 \cdot time_{ij} + \gamma_j x_i + \varepsilon_{ij}$$

Assume a multinomial logit structure with  $\varepsilon_{ij} \sim$  i.i.d. Type I extreme value.

Normalize  $\gamma_{\text{bike}} = 0$  for identification.

You estimate the model and obtain:

- $\hat{\beta}_1 = -0.8, \hat{\beta}_2 = -0.1$
- $\hat{\gamma}_{\text{car}} = 0.3, \hat{\gamma}_{\text{bus}} = 0.1, \hat{\gamma}_{\text{bike}} = 0$  (normalized)

For individual  $i$ :

- $x_i = 4$  (in tens of thousands of dollars)
- Costs: car = 6, bus = 3, bike = 0
- Times: car = 30, bus = 45, bike = 25

a. Compute the choice probabilities for this individual.

b. Compute the marginal effect of income on the probability of choosing car.

**Problem 5:** Consider the multinomial logit model derived from the random utility framework:

$$U_{ij} = X_i' \beta_j + \varepsilon_{ij}, \quad j = 1, \dots, J$$

where:

- $U_{ij}$  is the latent utility individual  $i$  obtains from alternative  $j$
- $X_i$  is a vector of observed regressors (same across alternatives)
- $\beta_j$  is an alternative-specific parameter vector
- $\varepsilon_{ij} \stackrel{\text{i.i.d.}}{\sim}$  Type I Extreme Value (Gumbel) distribution

The observed outcome is:

$$Y_i = \arg \max_j U_{ij}$$

To ensure identification, set  $\beta_J = 0$  for the base category.

a. Show that the choice probabilities are:

$$P_j(X_i) = \frac{\exp(X_i' \beta_j)}{1 + \sum_{\ell=1}^{J-1} \exp(X_i' \beta_\ell)} \quad \text{for } j = 1, \dots, J-1$$

and

$$P_J(X_i) = \frac{1}{1 + \sum_{\ell=1}^{J-1} \exp(X_i' \beta_\ell)}$$

- b.** Explain why  $\beta_J$  is not identified. What is the economic intuition behind normalizing one coefficient vector?
- c.** Define the Independence of Irrelevant Alternatives (IIA) assumption and show how it arises in the multinomial logit model.
- d.** Discuss one scenario where the IIA assumption is likely to be violated and explain why.